



**Robert Mahanian**  
916 Kenfield Ave.  
Los Angeles, CA. 90049

**Dear Mr. Mahanian:**

**I want you to know how pleased and impressed I am with your service. Because of your dedication and expertise you helped me to avoid a major blunder, which otherwise could have led to a disastrous outcome.**

**Also, the results of your service exceeded my greatest expectation. I plan to use your services even more in the coming days ahead, and whenever the opportunity arises I'll be referring others to you as well.**

**Yours truly,**

A handwritten signature in black ink, appearing to read "H. Lewis Smith", is written over a printed name.

**H. Lewis Smith**  
**Broker**  
**Ameriplan, USA**